



A monthly facilitated 'Leadership HUB' program that centres on peer2peer mentoring; 1on1 coaching; NFP expertise and sector collaboration.

Exclusively for CEO's and senior executives, the NPA Leadership HUB Program is a unique opportunity to surround yourself with like-minded colleagues that understand your role and the challenges of leading a NFP organisation.

A practical opportunity, every month, to bring real-life issues to the table in a trusted and confidential setting and grow your leadership strengths, confidence and commercial acumen.

**You will benefit from:**

- **An experienced non-profit Chair** – a professional facilitator and your personal coach who will work alongside you and hold you accountable to your leadership goals.
- **NPA Keynote & Roundtable Series** - access to quality content and speakers who are experts in their field - both from the non-profit and corporate sectors.
- **Leadership Strengths** – as identified through your *CAPP Strengths Profile*, to provide a positive platform for your personal and professional development.
- **Goal Tracker** - A real time online tool to measure monthly progress against implementation of your organisational strategic goals. Complimentary licenses for you and your team.
- **News & Views** – the latest updates to keep you abreast of important developments in the Australian social sector and thought leadership.
- **Networking** opportunities with NPA Leadership Hub Members, Chairs and other NPA coaching clients.
- **Commitment to practical solutions** to everyday issues and challenges – you can bring your issues to the table for peer support.



TALK TO US TODAY!

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[CONTACT US](#)

Or visit our website  
[NPA WEBSITE](#)



PROGRAM COSTS - SEE PAGE 2

npa Demo  
Manager  
The NonProfit Alliance (NPA)

90-Day Goals  
79 days out of 90 54%

Confidence Barometer			
How are you feeling?	(Pers.)	(work)	(future)
Physically great - but some stress over workload	8	5	7

**My greatest challenge or opportunity**  
(Where I may need help)  
Managing a reactive environment & prioritising major projects

Top Goal Achievement		
Goal Category	Goal Description	Goal Achievement
Personal Goal	Improve my overall fitness and feeling of well being	<span style="color: green;">●</span> 100%
Business Goal	Assess client satisfaction with virtual program delivery	<span style="color: orange;">●</span> 65%
Business Goal	Review legal & CH&D risks associated with remote work & report to Board	<span style="color: green;">●</span> 97%
Business Goal	Plan Virtual Major Director Function to maintain engagement	<span style="color: red;">●</span> 40%
Business Goal	Identify grant opportunities for new virtual programs	<span style="color: red;">●</span> 25%

NPA GOAL TRACKER – An easy to use personalised dashboard to keep you and your NPA Chair accountable & connected in real time



# PROGRAM - COSTS

## Holistic NPA Leadership HUB Pack:

Cost: \$2,350/qtr or \$9,400/year

PROGRAM COMPONENTS:	QTY	VALUE QTR	12-MTH TOTAL:	You save minimum of \$2,450/year
HUB	11	\$1,695.00	\$6,780.00	
1on1 COACHING	4 Pack	\$650.00	\$2,600.00	
STRENGTHS	1 Profile/Debrief	\$650.00	\$650.00	
GOAL TRACKER	5 Licenses	\$285.00	\$1,140.00	
SHARE HUB	Member access		Min \$680	
Add-ons/Events	ALL			
TOTAL VALUE:			\$11,850.00	
YOU PAY:			\$9,400/yr	\$2,360/qtr

## Standard Leadership HUB Pack:

Cost: \$1,695/qtr or \$6,780/year (see over for program offering)

## 1on1 Coaching Pack Options – if purchased separately

COACHING PERIOD	PACKS	Sessions/qtr:	Qtr Fee:	Total:
12-mth PROGRAMS (Recommended)	12-PACK	Monthly: 3/qtr	\$ 1,825.00	\$7,300.00
	8-PACK	2/qtr	\$ 1,300.00	\$5,200.00
	4-PACK	1/qtr	\$ 650.00	\$2,600.00
6-mth PROGRAMS	6-PACK	Monthly: 3/qtr	\$ 1,950.00	\$3,900.00
	4-PACK Intensive*	4+2 Tailored program	\$ 1,950.00	\$3,900.00

\*4-PACK INTENSIVE involves 4x Coaching + 2x Line Manager meetings with agreed objectives and outcomes.

## NPA Goal Tracker: (5 FOC Licenses included in Holistic Leadership HUB Pack)









Cost: \$19.60 Standard & \$9.80/mth NPA HUB Member Discount

PRODUCT	Description	FOC	Duration:	Qtr. Fee	Total:
HUB MEMBERS (NPA Leadership HUB)	12-mth SINGLE	1x FREE	1x (12-mth)	\$29.40	\$117.60
	12-mth TEAM (4)	4x FREE	4x (12-mth)	\$117.60	\$470.40
	Goal Training	1x FREE	1-hr	FREE	\$0
NPA ASSOCIATE (NPA Coaching & Partners)	12-mth SINGLE	1x FREE	1x (12-mth)	\$29.40	\$117.60
	12-mth TEAM (4)	-	4x (12-mth)	\$117.60	\$470.40
STANDARD (NON-MEMBERS)	12-mth SINGLE	-	1x (12-mth)	\$58.80	\$235.20
	12-mth TEAM (4)	-	4x (12-mth)	\$235.20	\$940.80
GOAL TRAINING	GOAL Training	-	1.25-hrs	\$650.00	\$650
GOAL SETTING TEAM WORKSHOP	GOAL Workshop	-	½ Day	\$2,250	\$2,250

# 2020-2021 NEW PRODUCT MATRIX



A variety of programs and tools available to meet your level of seniority; your needs and budget

LEADERSHIP HUB PROGRAMS		COACHING	STRENGTHS	GOAL TRACKER
<b>HOLISTIC LEADERSHIP HUB Program</b>	<b>LEADERSHIP HUB Program</b>	<b>1on1 Coaching:</b> A variety of Packages	<b>Personal Strengths</b> + Team Workshops	<b>Individual Goals</b> + Team Workshops
Includes <b>ALL</b> benefits: HUB; Coaching 1on1; Strengths; Team Goal Tracker; Networking ++	HUB Program; Networking Events; Share HUB; Goals. [Coaching & Strengths are <u>not</u> included]	Coaching Program exclusively for NFP's with Strengths; Goal Tracker; and NPA Networking Events	Individual and Team Strengths profiling with an accredited NPA Practitioner	Online app with dashboard & Individual Goal tracking to keep you & your team focused on priorities
 <b>LEADERSHIP HUB</b>	MONTHLY FACILITATED HUB with 12 peers & dedicated NPA Chair	n/a	n/a	F2F Keynotes + NPA Online Webinars (ALL FOC)
 <b>ONE-ON-ONE COACHING</b>	1on1 COACHING with your NPA Chair/Coach x4 Sessions	n/a	1on1 Coaching with your NPA Coach (x4, x6, x8, x12 packs available)	n/a
 <b>KEYNOTE SERIES</b>	NPA KEYNOTE SERIES (6-8 events) + FREE Guest + NPA Online Webinars (FOC)	NPA KEYNOTE SERIES (6-8 events) NPA Online Webinars (FOC)	n/a	NPA Online Webinars (FOC)
 <b>HUB HUDDLE</b>	VIRTUAL HUB-HUDDLES Set topics + you can table your topic of interest with Peers	n/a	n/a	n/a
 <b>GOAL TRACKER</b>	NPA GOAL TRACKER 5 Licenses: 1 for you + 4 for your Team	1 License only	1x License only	1x License only
 <b>SHARE HUB</b>	MEMBERS ONLY Shared Resource HUB and requests. + EDMs and NPA online Resource HUB	MEMBERS ONLY Shared Resource HUB and requests. + EDMs and NPA Resource HUB	EDMs and NPA online Resource HUB	EDMs and NPA online Resource HUB
 <b>ADDED BENEFITS</b>	Chair & Members Meet the Speaker lunch FOC - NPA Signature Events	n/a	n/a	n/a
 <b>SP</b>	Individual Expert Strengths Profile & debrief with accredited Chair Profiler	n/a	Individual Expert Strengths Profile & debrief with accredited Chair Profiler	n/a
<b>HOLISTIC LEADERSHIP HUB</b>	<b>LEADERSHIP HUB</b>	<b>1on1 COACHING</b>	<b>STRENGTHS</b>	<b>GOAL TRACKER</b>
\$2,350/qtr	\$1,695/qtr	\$ Various/qtr (See over page)	\$650 Team Strengths Profiling & workshops available	\$9.80/mth NPA Members \$19.60/mth Non-Members

**NEW** programs and content. **GREATER CHOICE** and flexibility for Members.

## Talk to us today:

NPA can help advise you on programs and packages that best suit your needs. If you need a **Business Case** for help your Board to understand the benefits of investing in your leadership development, contact us today. We'd be happy to assist /or speak to your Board or CEO/Manager.

For full NPA HUB & Coaching Membership packs please visit [www.nonprofitalliance.com.au](http://www.nonprofitalliance.com.au)